



BOARD DIRECTOR NICHOLAS DEHAINAUT

RSM US LLP

Respected professional with 16 years of experience in the financial services industry including equity capital markets, private wealth, trust and institutional asset management. As a director for RSM, Nick brings resources and expertise to clients by advising on how to optimize their unique accounting, tax and business advisory needs, resulting in more efficient processes, higher profitability and accelerated growth.

Nick has experience in a variety of industries, both domestically and globally. His vast experience of collaboration and relationship building provides a strong background of advisory skills and leadership. He is a strong communicator with a deep understanding of compliance, risk and strategy.

Professional experience

Merrill Lynch, Financial Advisor

Joined an established team as an investment analyst to the existing book of business. Acquired 22 new clients, with more than \$250,000 in assets, and \$43,000,000 in verbal commitments. Established center of influence network with reciprocity.

PNC Financial Services, Relationship Strategist, PNC Wealth Management

Transitioned to PNC Wealth Management, acquired a book of 80 clients and served as primary point of contact on a three to five-member team. Incentivized on both cross-sell of existing client base as well as establishing new client relationships, 150% annual sales credit goal, responsible for overall client satisfaction and retention in every relationship. Coordinated a five-member team including specialists in banking, investment advisory, wealth planning and trust/fiduciary services.

PNC Financial Services, Business Development, PNC Institutional Asset Management

Covered two of the bank's asset-based lending offices in Dallas, TX and Pasadena, CA. Approximately 200 relationships, 20 relationship managers and 10 business development officers. Sold both bank-side products (pension and 401k) and mutual funds.

Stifel Nicolaus, International Equity Sales

Covered Texas-based institutional money managers including pension, hedge and mutual funds through the sale of equity fundamental research. Created new paying relationships for major educational fund, and investment management companies. Increased market share for three consecutive years. Grew commission dollars at a hedge fund 220% year over year.

Morgan Stanley, Financial Advisor

Participated in the Professional Foundations Program, a comprehensive training program designed to assist in development of asset-based revenue through developing consultative relationships.

Nick brings a strong set of skills to your board. His financial experience is invaluable and a necessity to lowering risk and understanding compliance. Nick has strong listening skills, the ability to ask tough questions and problem solve for solutions. He is prepared to best serve the needs of ACG as a well-respected professional. He has served as a volunteer for the Greater Pittsburgh Community Food Bank.

Education

- Bachelor of Science, business administration, marketing, University of Pittsburgh