



DIRECTOR D. Craig Russell III

Clark Hill PLC

D. Craig Russell III routinely represents institutional lenders, mezzanine funds, and borrowers in bilateral and syndicated commercial finance transactions consisting of working capital and acquisition financings).

Craig structures, documents, and negotiates asset-based loan transactions; traditional commercial and industrial loan transactions, both secured and unsecured; complex/structured financing involving sponsor equity, mezzanine and other senior subordinated debt, junior subordinated debt, and other "capital stack" sources of funding; multinational/cross-border credit facilities, including coordinating the engagement and management of foreign local counsel; leveraged financing transactions; and real estate lending transactions consisting of acquisition/development and/or construction financing.

Institutional lender clients seek Craig's help in developing and refining form loan documentation. Additionally, Craig frequently works with colleagues in the firm's Corporate group as borrower's counsel, managing the financing aspects of acquisitions and recapitalizations. He is often called upon specifically to document and negotiate inter-creditor and subordination agreements.

In addition to representing institutional lenders acting as administrative agent/collateral agent in syndicated loan transactions, Craig serves as review counsel for co-lenders in such transactions and manages a number of the firm's outside review counsel retainer engagements.

Craig also documents and negotiates forbearance agreements and handles debt restructurings and other pre-bankruptcy work-out and refinance transactions.

With more than 20 years of experience working on both straightforward and complex financing transactions within a wide variety of industries and services, Craig has a strong foundation of technical ability coupled with an emphasis on practicality. His first focus is how to best meet his clients' needs and achieve their goals and objectives in the highest quality, most efficient, and most cost-effective way possible.

Craig also serves in a senior leadership role within the firm's Banking and Financial Services Practice and manages the client teams for some of the firm's largest institutional lender clients.

