



## DIRECTOR

# Jeff Ford

Grossman Yanak & Ford, LLP

Jeff has focused his career on providing accounting, auditing and consulting services to privately held companies and not-for-profit organizations. His experience includes furnishing compliance services such as audits; providing due diligence and investigation services related to business acquisitions; performing fraud investigations; developing and compiling projected and forecasted financial statements; and evaluating, selecting and implementing information systems for companies in the wholesale, service, manufacturing, construction, distribution and not-for-profit industries.

Through the over-30-year span of his career, Jeff's experience includes significant advisory and accounting services related to business acquisitions and sales. In this arena, he has assisted many companies with due diligence, transaction structuring, transition consulting and dispute resolution. Jeff has served diverse ownership groups including public and private companies, private equity groups and foreign investors. He has provided expert testimony and services re-lated to litigation support, arbitration and mediation in connection with business acquisitions, contract disputes and certain bankruptcy matters.

Prior to joining the Pittsburgh office of an international accounting and consulting firm, Jeff earned a B.S. in Accounting from Duquesne University in 1983 and an MBA, with a concen-tration in finance, from the University of Pittsburgh in 1984.

Jeff frequently speaks at seminars and business association meetings and has written and in-structed classes regarding LIFO inventories, business acquisitions and the impact of informa-tion technology on accounting controls and audit risks. He serves as the North American Audit Practice Chair for Geneva Group International (GGI), the world's sixth largest organization of independent accounting law and consulting firms with over 500 members, including nearly 100 in North America.

Jeff is a member of the American and Pennsylvania Institutes of Certified Public Accountants and the AICPA Management Consulting Services Division. He serves as the Chair of the PICPA Professional Ethics Committee. Jeff is also a member of the Advisory Board for a sporting goods company and an officer on the Boards of Directors of several local tax-exempt organizations.

Jeff resides in Westmoreland County with his wife, Beth. They have two daughters.

